



**6Beds**

Advocating for Safe & Affordable  
Quality Residential Care

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JANUARY - DECEMBER 2023

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# THE VOICE

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## ABOUT US

6Beds, Inc. promotes safe and affordable quality care for California seniors and adults with disabilities in a home-like environment.

6Beds is committed to educating and advocating on behalf of California's vulnerable residents by uniting senior and adult care facilities throughout the state.

6Beds is the voice and represents the concerns of the small care providers.

# 6BEDS YEAR END EVENT HIGHLIGHTS

## 6Beds 9th Year Annual Advocacy Day



**APRIL 25**

8:00 AM - 3:00 PM  
Live via Zoom



**WEBINAR**

Register to reserve your spot!

FREE Advocacy Day for ARF and RCFE Operators • FREE Advocacy Day for ARF and RCFE Operators

## 6Beds 2023 ARF & RCFE 9TH Annual Conference



**AUGUST 18**

9:00 AM - 5:00 PM

Brea Community Center 695 E Madison St., Brea California 92821



FREE Conference for ARF and RCFE Operators • FREE Conference for ARF and RCFE Operators

## 6Beds 2023 Gala and Awards Night

**SURVEY FOR AWARDS NOMINATION**

**LIVE EVENT**

**AUGUST 19**

6:00 PM - 12:00 AM

Marriott Hotel 4700 Airport Plaza Drive, Long Beach, CA 90815



## 6Beds 2023 ARF & RCFE Conference

Member code: DeepDive23



**NOVEMBER 4**

9:00 AM - 3:00 PM

Burlingame Community Center,  
Sequoia Room, 850 Burlingame  
Ave., Burlingame



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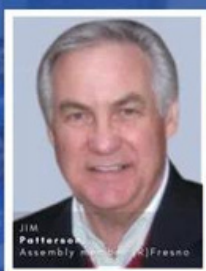
Advocating for Safe & Affordable  
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6beds The Voice 4th Qtr 2023

04 | 25 | 2023

# Unleash Your Advocacy Power: Shape the Future of Residential Care at 6Beds Advocacy Day 2023!

## 6Beds 9th Year Annual Advocacy Day



**APRIL 25**

**8:00 AM - 3:00 PM**  
Live via Zoom



**WEBINAR**

Register to reserve your spot!

FREE Advocacy Day for ARF and RCFE Operators

• FREE Advocacy Day for ARF and RCFE Operators

On April 25, 2023, participants engaged in 6Beds Advocacy Day, a virtual event revolutionizing the residential care industry. Notable speakers, including Assemblymember Ash Kalra and Senator Scott Wiener shared informative updates. Attendees, joining from the convenience of their homes or offices via Zoom, obtained critical insights into proposed legislation, staying informed about regulations affecting Adult Residential Facilities (ARFs) and Residential Care Facilities for the Elderly (RCFEs).

But that wasn't all! In addition to gaining invaluable insights, attendees also earned FREE 3-hour CEUs (Continuing Education Units) just for participating. They didn't miss the unique opportunity to enhance their expertise while advocating for the future of residential care.

[Advocacy Day Recording](#)







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6beds The Voice 4th Qtr 2023

08 | 18 | 2023

# 6Beds 2023 9th Annual Conference

Strengthening Your Residential Care Blueprint: Don't Miss the 6Beds Inc.'s 9th Annual Conference







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08 | 19 | 2023

# 6Beds 2023 Gala and Awards Night

Recognizing and celebrating the dedication and excellence of select ARF and RCFE caregivers, administrators, and operators.





# 6Beds Training Seminar Comes to Burlingame!

- 6Beds hosted an insightful event with legal expert Atty. Alecia Winfield, renowned for her "Wage and Hour Guide for Residential Care." Atty. Alecia shared invaluable labor law insights, guiding residential care providers through complex regulations. Her dedication to empowering businesses in navigating the legal landscape made her the ideal speaker for this exclusive workshop.
- Justice Lambden provided valuable insights into arbitration tailored for ARF & RCFE at our recent event. Attendees learned about the benefits and inner workings of these dispute resolution methods in the residential care industry.
- At our previous event, Mae Villanueva gave insightful talks on mediation specifically designed for ARF & RCFE. The advantages and inner workings of mediation resolution techniques in the residential care industry were explained to the attendees.
- As a special offer, all attendees have received a complimentary sample of an arbitration/mediation agreement, offering them a practical resource to implement these techniques in their facilities. Justice Lambden's expertise as well as Mae Villanueva's expertise in Mediation provided a unique perspective, equipping attendees with valuable tools to enhance their approach to dispute resolution in the ARF & RCFE context.







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11|04| 2023

# 6Beds Training Seminar Comes to Burlingame!

Deep Dive into Labor Law Trends for ARF & RCFE:

## 6Beds 2023 ARF & RCFE Workshop



**9:00 AM - 3:00 PM**

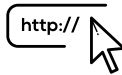
**Burlingame Community Center,  
Sequoia Room, 850 Burlingame  
Ave., Burlingame**

**FREE Conference for ARF and RCFE Operators**



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6Beds held their Training Seminar for ARF and RCFE on November 4, 2023 at the Burlingame Community Center, Sequoia Room, 850 Burlingame Ave. Another A successful live event brought to you by 6Beds. These workshops and training seminars are very insightful for ARF and RCFE Operators who participated. Participants were also given arbitration provision and agreement to mediate employment

**Mediation Agreement**



**Arbitration Provision**



# CALIFORNIA PAID SICK LEAVE

## EFFECTIVE JANUARY 1, 2024

Starting on January 1, 2024, employers must guarantee to provide 5 days or 40 hours of paid sick leave to their employees in California. The Labor Commissioner has updated the [paid sick leave poster](#) and [2810.5 employee notice](#). All employers should post the new poster. An employer previously providing less than 5 days or 40 hours of paid sick leave per year will need to provide employees a new copy of the notice.

## HOW MUCH PAID SICK LEAVE AM I ENTITLED TO PER YEAR?

### How much paid sick leave am I entitled to take and be paid for?

Starting January 1, 2024, employers have to provide their employees at least 40 hours or five days of paid sick leave every year. Before January 1, 2024, employers could limit employees to 24 hours or three days per year.

### What does 40 hours or five days mean?

From January 1, 2024, employers must provide workers at least five days or 40 hours, whichever is more.

For instance, employees working 10 hours a day are entitled to a minimum of 50 hours of paid sick leave.

If an individual works 6 hours a day and takes 5 days of paid sick leave, for a total of 30 hours, they will still have 10 hours left.

These scenarios imply the employee earned or got their entire leave.



## **What if a local ordinance requires an employer to provide more paid sick leave than state law?**

If a local ordinance mandates more paid sick leave than state law, the employer must adhere to the local requirement. Generally, when employees are subject to local sick leave ordinances, the employer must follow both local and California laws, prioritizing the provision that benefits the employee the most.

However, starting January 1, 2024, local ordinances cannot conflict with state laws on specific aspects of paid sick leave, such as lending, paystub details, calculation methods, notice requirements, payment timing, and termination payment. If there is a contradiction on these topics, state law takes precedence over local law.

## **WHICH EMPLOYEES ARE ELIGIBLE FOR PAID SICK LEAVE**

### **Does paid sick leave apply to all employees who work in California?**

This law applies to all California employees who work a minimum of 30 days for the same employer within a year, including part-time, per diem, IHSS providers, and temporary employees, with a few specific exceptions.

### **What if I am employed by a staffing agency?**

Paid sick leave is applicable to employees of staffing agencies, and the responsible employer or joint employer must ensure eligible employees receive this benefit.

### **Which employees are exempt or partially exempt from the paid sick leave law?**

Exempt from the paid sick leave law are individuals working as flight deck or cabin crew members for air carriers. Their exemptions include retired annuitants in governmental entities, railroad employees, and construction industry workers covered by a collective bargaining agreement with specific provisions.

## **If I am not exempt from paid sick leave, when do I qualify for paid sick leave?**

To be eligible for sick leave, an employee needs to:

- Be employed by the same California employer for at least 30 days within a year, and
- Fulfill a 90-day employment period before taking any sick leave.

## **Can my employer provide or advance paid sick leave to me prior to my accrual of sufficient paid leave time or prior to meeting the 90-day employment requirement?**

Yes. Employers have the option to provide sick leave to employees before it accumulates, but there is no obligation to do so under this law.

## **What happens if I am a seasonal employee and I only work 60 days one year but return to the same employer within one year and work another 60 days?**

The law mandates the restoration of accrued and unused sick leave if you return to the same employer within 12 months of the previous separation. However, an employer is not obligated to restore previously accrued and unused paid time off (PTO) if the sick leave was part of a PTO policy covering sick leave and was paid or cashed out at the end of the previous employment.

## **What happens if I return to work for the same employer after more than one year?**

The law doesn't mandate the restoration of accrued sick leave to you.

**TO KNOW MORE ABOUT CALIFORNIA PAID SICK LEAVE:**

**[Click here](#)**





# 2023 LEGISLATIONS AFFECTING ARF AND RCFE



**PIN 23-19-ASC offers a comprehensive overview and practical guidance regarding legislation that was enacted in 2023 and pertains to licensed adult and senior care facilities. In this PIN, the following measures are addressed:**

**Assembly Bill (AB) 979 (Alvarez): Long-term care: family councils**

**Note:** Applies to Residential Care Facilities for the Elderly (RCFE)

**Assembly Bill (AB) 839 (Addis): Residential care facilities for the elderly: financing**

**Note:** Applies to Residential Care Facilities for the Elderly (RCFE):

**Assembly Bill (AB) 1417 (Wood): Elder and dependent adult abuse: Mandated reporting**

**Note:** Applies to Adult Day Programs, Adult Residential Facilities, Adult Residential Facilities for Persons with Special Health Care Needs, Community Crisis Homes, Enhanced Behavioral Supports Homes, Residential Care Facilities for the Elderly, and Social Rehabilitation Facilities

# ASSEMBLY BILL (AB) 979 (ALVAREZ): LONG-TERM CARE: FAMILY COUNCILS

**Long-term care: family councils.** This bill updates several requirements related to family councils that are summarized below.

## **Definition and Function of Family Council**

- RCFEs are not allowed to prohibit the establishment of a family council.
- Family councils have the flexibility to meet in a facility's common room, virtually, or at an offsite location by mutual agreement.
- The term "family council" refers to a private meeting of family members, friends, or representatives of two or more residents without facility staff present.
- The revised statute excludes "agents" as defined in Section 14110.8 of the Welfare and Institutions Code from the definition of "family council."
- Non-family individuals, including facility staff, may attend family council meetings by invitation only.

## **Facility Response to Family Council Requests, Concerns, or Recommendations**

- If a family council submits written requests, concerns, or recommendations, the facility must respond in writing within 14 calendar days, providing a detailed rationale for its actions or inactions.

## **Family Council Information for You and Resident Designee (e.g., Your Representatives, Family Members, Friends, Other Individuals, etc.)**

- **Facilities with a family council must inform residents, their representatives, family members, or others identified during admission of the council's existence.**
- **The facility must provide the name and contact information of the family council representative, designated by the council, in writing within five business days of admission or designation.**
- **If provided by the family council, meeting information, including time, place, and date, should be included in routine mailings to family members, friends, and resident representatives.**

## **Your facility must:**

1. Provide the family council with the contact information for resident designee(s) if these individuals have provided written consent specifying the contact information that may be shared with the family council.
2. Inform resident's identified resident designee(s) of their right to have their contact information shared with the family council and their right to consent or withhold consent to have their contact information shared with the family council.



# ASSEMBLY BILL (AB) 839 (ADDIS): RESIDENTIAL CARE FACILITIES FOR THE ELDERLY: FINANCING

By including RCFEs in the definition of "health facility" under program definitions, the legislation expands the scope of the California Health Facilities Financing Authority Act (CHFFA), which had previously been limited in its application. RCFE is now qualified to take part in the financing and funding activities that are being carried out by CHFFA as a direct consequence of this inclusion. In addition, the legislation reduces the age requirement for "elderly" under CHFFA from 62 to 60 years old when it comes to eligibility.

**Important!** The designation of RCFEs as a "health facility" in GOV 15432 is only for the purposes of CHFFA.

## ASSEMBLY BILL (AB) 1417 (WOOD): ELDER AND DEPENDENT ADULT ABUSE: MANDATED REPORTING

Reporting of elder and dependent adult abuse is mandatory. By amending Section 15630 of the Welfare and Institutions Code, AB 1417 addresses the reporting obligations pertaining to abuse of dependent adults as well as elderly. This legislation simplifies the process of reporting suspected, known, or alleged instances of abuse in long-term care facilities. The procedure is as follows:

- In cases where abuse is caused by another resident with dementia, resulting in no serious bodily injury, the bill mandates:
- a written report within 24 hours to the long-term care ombudsman and the local law enforcement agency.

For all other abuse allegations, the legislation necessitates:

- an immediate verbal report or as soon as practically possible, not exceeding two hours, to the local law enforcement agency. Additionally,
- a written report within 24 hours must be submitted to the long-term care ombudsman, local law enforcement agency, and the corresponding state licensing agency.

# CAREtoTALK

## CAREtoTALK

First to Know, First to Grow

### Employee Retention Credit:

Eligible employers can receive a refund of up to \$5,000 per eligible employee in 2020 and up to \$7,000 per eligible employee per qualifying quarter in 2021

In this CAREtoTALK, our guest speaker, Claire Reginaldo CPA Tax preparer of DCR Tax & Accounting Services, LLC. will be sharing what you need to know about the Employee Retention Tax Credit and how it can benefit you, your employees and your business. Register for this CAREtoTALK to know if you are eligible for Employee Retention Credit (ERC) and how you can use it to your advantage.

#### DATE

January 26, 2023

#### TIME

10:00 - 11:00 AM



<http://www.6beds.org>



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<https://facebook.com/6Beds>

[Webinar Recording](#)



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## CAREtoTALK

First to Know, First to Grow

### Federal Savings Bank: Expanding Businesses for ARF and RCFE Operators Using Conventional Loans



Joe Lopez



THE FEDERAL  
SAVINGS BANK

312-219-9724

[Joe.Lopez@thefederalsavingsbank.com](mailto:Joe.Lopez@thefederalsavingsbank.com)

[www.thefederalsavingsbank.com](http://www.thefederalsavingsbank.com)

February 22, 2023 (Wednesday) at 10:00 AM - 11:00 AM



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[Webinar Recording](#)

# RESOURCES



# CAREtoTALK



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**CAREtoTALK**

First to Know, First to Grow

## URGENT: Are you at risk of losing 50% of your funding?

**URGENT: DD Providers – Are You at Risk of Losing 50% of Your Funding?** If you are an ARF-DD, RCFE-DD, Join Our Webinar on **March 1, 2023 (Wednesday)** with Expert Speaker Gina Wasdyke, a Leading ARF Provider and Regional Center Vendor, to Ensure HCBS Compliance Before It's Too Late! Discover How to Meet All **10 Federal Requirements** and receive a Sample Program Design Addendum. Don't Wait, Secure Your Funding Today! **The Deadline for HCBS Compliance is March 17, 2023** – Register Now and Take Action!

**March 1, 2023 (Wednesday) at 10:00 AM**

http://



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[Webinar Recording](#)



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**CAREtoTALK**

First to Know, First to Grow

## Join 6Beds' CAREtoTALK with Atty. Jake Reinhardt to Safeguard Your Residential Care Facility from Legal Challenges

Attention! 6Beds professional members! We have an incredible opportunity for you to enhance your knowledge and protect your residential care facility from potential legal pitfalls. We are thrilled to present CAREtoTALK featuring **Jake Reinhardt**, a highly experienced lawyer from the esteemed **Gould, Hahn, and Reinhardt Law Office**. With California being a litigious state, it is crucial for ARF and RCFE operators to attend this event and gain valuable insights into mitigating risks in the residential care industry, including labor-related lawsuits.

**June 30, 2023 (Friday) at 10:00 AM - 11:00 AM**

http://



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[Webinar Recording](#)

# RESOURCES

# CAREtoTALK

**CAREtoTALK**

First to Know, First to Grow

## **Employee Retention Credit:**

Eligible employers can receive a refund of up to \$5,000 per eligible employee in 2020 and up to \$7,000 per eligible employee per qualifying quarter in 2021

In this CAREtoTALK, our guest speaker, Claire Reginaldo CPA Tax preparer of DCR Tax & Accounting Services, LLC. will be sharing what you need to know about the Employee Retention Tax Credit and how it can benefit you, your employees and your business. Register for this CAREtoTALK to know if you are eligible for Employee Retention Credit (ERC) and how you can use it to your advantage.

### **DATE**

January 26, 2023

### **TIME**

10:00 - 11:00 AM

<http://www.6beds.org>



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[Webinar Recording](#)

# RESOURCES



# 6BEDS PROFESSIONAL PAYING MEMBER (PPM)

## How You Can Be A 6Beds Professional Paying Member

You may join us at 6Beds for as little as \$1.67 a day or \$50 a month regardless of how many licensed homes you have. You can also opt for different payment method:

**\$50 - MONTHLY PAYMENT**

**\$150 - QUARTERLY PAYMENT**

**\$300 - SEMI-ANNUALLY PAYMENT**

**\$600 - ANNUAL MEMBERSHIP PAYMENT**

## PROFESSIONAL PAYING MEMBER (PPM)

PROFESSIONAL PAYING MEMBERS RECEIVE  
EXCLUSIVE TO MEMBER ONLY BENEFITS

6BEDS is a Mutual Benefit NON-PROFIT Corporation.  
Part of the membership dues is tax-deductible (consult  
with your tax advisor).

**Membership dues are non-refundable.**

Join Us Today! Click here: [6Beds Membership Registration](https://www.6beds.org/membership-registration)



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# MEMBERS

## EXCLUSIVE BENEFITS

### PROFESSIONAL PAYING MEMBERS (PPM) BENEFITS

- Invitation to **CaretoTalk** Member exclusive webinar for PPM (including ppt presentation and recording via member portal)
- **Lobbying** at State Capitol to help protect and expand residential care, including lobbying for rate increases and finding funding sources for ARFs and RCFEs
- **Stakeholder seats** with the Department of Social Services, Department of Developmental Services, Department of Federal and State Labor.
- Access to purchase **Wage and Hour Guide** and all updates from Littler, (Exclusive access to PPM only)
- **The Voice Quarterly Newsletter** for all current news pertaining to ARFs and RCFEs
- Access to **exclusive 6Beds training**.
- Call or Text **1-833-My6Beds (1-833-696-2337)** for questions, free for simple questions and discounted consulting fees for complex questions
- Access to **member only portal**
- **Vendor Discounts**

# ONLY



## OUR ADVOCACY AND GOALS



## Why Contribute?

One of our missions is to provide shelter and care to a large number of low-income elderly in the state of California, with the ultimate goal of helping end homelessness. 6Beds promotes and stands by ARFs and RCFEs that are licensed by the state and is subjected to an extensive licensing process as well as ongoing check and balance from the State through unannounced inspections, unlike those of room and board who do not provide care and are unlicensed facilities. At 6Beds, we advocate for safe, affordable housing that meets the needs of Californians with disabilities by providing the best possible care.

## Contribute to Support our Advocacy!

Contribute Now Button (<https://6beds.org/contribute-now/#contribute>)

Your generous contribution can make a significant difference in our advocacy and in our mission to provide shelter and care to our frail elderly and adults with disabilities, including mental illness. Contribute to help end homelessness in California.



# LEGISLATIVE UPDATES

While the Legislature was not in session, work continued on two legislative issues which 6beds actively lobbied in 2023:

- 1. Facilitating expansion of existing facilities.

We had calls with the California Commission on Aging (CCOA), cosponsor of AB 770 (Kalra) and with Assembly Member Ash Kalra's staff on reintroducing the bill, which had been held last year on the Assembly Appropriations Committee's suspense file. CCOA decided to take a much-simplified approach to the bill, eliminating the requirement that every third added bed be made available to people receiving SSI. This language was added to the previous version of the bill without our consent in the Assembly Human Services Committee, CCOA decided on simply increasing the limit in existing law from 6 beds to 10. The bill was reintroduced on January 30, 2024, as AB 1993 (Kalra). The bill must be in print 30 days before being heard in a policy committee. AB 1993 must pass out of the Assembly by May 24th and will then go through a similar hearing process in the Senate. The Legislature adjourns on August 31st, 2024.

- 2. Regulation of referral agencies.

We had numerous calls with the coalition supporting SB 875 (Glazer), as well as with opponents of the bill, discussing how the bill could be amended to satisfy concerns of the Office of the State Long Term Care Ombudsman, Disability Rights California, Justice in Aging and others. The bill is supported by 6beds, CALA, A Place for Mom and Act 8, as well as Linda Armas's organization. The bill was extensively amended by Senator Glazer when the Legislature reconvened in January, including adding a licensing requirement. Roxanne testified in three different hearings in support of the bill.



# LEGISLATIVE UPDATES

The amendments did not eliminate the opposition, but the bill passed the Senate without a NO vote.

Needless to say, both of these bills will require significant lobbying work in 2024.

Another bill of interest to 6beds was SB 525, requiring a \$25 an hour minimum wage for health care workers. We opposed this bill along with a large health care coalition, but it was signed by the Governor in October. The bill does not apply to RCFEs, but our board believes it would inevitably create cost pressures for our facilities. (The Legislative Analyst pegged the cost of this bill to the state budget at \$4 billion a year, and the Governor is exploring how to postpone implementation as he addresses a projected deficit of between \$39 billion and \$68 billion.)

In addition to these legislative issues, your lobbying team participated in bi-monthly stakeholder calls with the Department of Social Services and monitored for developments on the Behavioral Health Continuum Infrastructure Program administered by the Department of Health Care Services.

We also advised on the potential grants that could become available to RCFEs if Proposition 1—reforming mental health funding, is approved at the March 5 primary election.

The bill introduction deadline is February 16th and we will have a better indicator as to legislation with possible impact on 6Beds members after that deadline.

# PINs Update

Provider Information Notices (PINs) Updates for Adult and Senior Care (ASC) Program

**NOTE:** Prior to November 2016, CCLD information currently being communicated in PIN form was communicated in the form of Provider Letters and CCLD Information Releases. To receive email notifications when a PIN has been released please email [ccldpolicynotification@dss.ca.gov](mailto:ccldpolicynotification@dss.ca.gov)

## **PIN 23-16-ASC - Residential Care Facilities For The Elderly Reference Guide To Administrator, Staff, And Volunteer Training Requirements**

- This Public Information Notice (PIN) serves to formally communicate the release of a reference guide that addresses the training requisites applicable to administrators, staff, and volunteers engaged in Residential Care Facilities for the Elderly (RCFEs).
- Effective and timely staff training significantly affects the care and supervision provided to residents in RCFEs. Facilities must have, maintain, and implement a documented operating plan. The facility must keep the plan and supporting documentation on file and submit them to the licensing agency for approval.

## **PIN 23-18-ASC - Informational Call Regarding Flu, Covid-19, And RSV Vaccines**

- This informational call serves as an announcement for an imminent informational call addressing the updated details concerning influenza, COVID-19, and RSV vaccines.
- This PIN also covers topics on how to treat COVID-19 and taking other preventative measures against other viruses that may spread within the facility.

## **PIN 23-19-ASC - 2023 Chaptered Legislation Affecting Adult and Senior Care Facilities: Summary and Implementation**

- This PIN offers a comprehensive overview and practical guidance regarding legislation that was enacted in 2023 and pertains to licensed adult and senior care facilities.
- The bills that are addressed are the following:

**Assembly Bill (AB) 979 (Alvarez): Long-term care: family councils**

**Assembly Bill (AB) 839 (Addis): Residential care facilities for the elderly: financing**

**Assembly Bill (AB) 1417 (Wood): Elder and dependent adult abuse: Mandated reporting**

Source : [cdss.ca.gov](https://cdss.ca.gov)





# SENATE BILL 525

Governor Gavin Newsom of California expressed, "This year California delivered on critical action to make people's lives better, safer, healthier, and happier in putting people first, safeguarding freedoms, and creating economic opportunity." In accordance with recently enacted legislation, the state has directed attention towards employers, though not with the primary intent of creating economic opportunities.

To clarify Senate Bill 525 (SB525), pertaining to the minimum wage for healthcare workers, it is crucial to emphasize that it **will NOT result in a \$25.00 hourly wage raise for facility staff**. This legislation specifically addresses nurse assistants, custodians, housekeepers, gift shop workers, kitchen staff, and similar roles within hospitals, nursing homes, and comparable medical settings. The justification for the wage increase is attributed to the commendable courage exhibited by workers during the pandemic.

The state's newly enacted minimum wage of \$16.00 per hour is set to take effect on January 1. Notably, certain counties and cities have established minimum hourly wages surpassing the state mandate. Information regarding local minimum wages can be accessed through the website [https://www.dir.ca.gov/dlse/minimum\\_wage.htm](https://www.dir.ca.gov/dlse/minimum_wage.htm).

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Communication, Membership & Operations Director

**Ronald Simpson, MBA, PhD**

Compliance & Clinical Director  
6Beds President (Southern California)



**Bruce Winstead, Esq.**

Director

**George Kutnerian, MS, MBA**

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**Cyndy Minnery, RN, BSN**

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Compliance

**Ines Otbo**

Events and Vendor Relations Director



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**MBA, PhD**  
SoCal President  
RCFE Operator



**Dorie Paniza**  
NorCal President  
RCFE Operator



**Angie Marinda**  
Secretary/  
Treasurer  
RCFE Operator



**Ines Otbo**  
Vice President  
RCFE Operator

# LOBBYISTS



**Robert Naylor**



**Roxanne Gould**



# TIER 1 VENDORS



## **Apollo Home Health Care INC**

Service and/or product: Home Health Services

**For more information:**

info@apollohhc.com

11755 Victory Blvd Ste 160 North Hollywood, CA 91606

Phone: (562) 230-3688

Link to: [Apollo Home Health Care](#)



## **Credit Wise Tax Solutions**

Service and/or product: Tax Services

Adult Day Health Services, residential, memory care services

**For more information:**

Dulce Redford

dulce@creditwisetaxsolutions.com

13925 City Center Drive Suite 200 Chino Hills, California 91709

Phone: (310) 528-4033

Link to: [Credit Wise Tax Solutions](#)

6 BEDS VENDORS

# TIER 1 VENDORS



## DosePacker

**Service and/or product:** Pharmacy service and care facility technology company

**For more information:**

Brian Courtney

brianc@dosepack.com

8795 Folsom Blvd. Suite 205 Sacramento, California 95826 Phone: (510) 347-8106

Link to: [DosePacker Inc.](#)



Senior Wellness  
Solutions

## Senior Wellness Solutions

**Service and/or product:** RCFE Admin. Complete 6-bed RCFE resident / medication management solution with DSS compliant automated pharmacy integration.

**For more information:**

Paul Krause

paul@seniorws.com

Phone: (909) 931-9015

Link to: [Senior Wellness Solutions](#)

6 BEDS VENDORS



# TIER 2 VENDORS



## Achieve Health Management LLC

**Service and/or product:** Remote Physiological Monitoring / Case Management

**For more information:**

Harvey Bogarat, VP PAC Services

hbogarat@achievehealthmanagement.com

2211 Encinitas Boulevard, Suite 200, Encinitas, California 92024

Phone: (203) 470-1073

Link to: [Achieve Health Management LLC](#)

## ARFDD



**Service and/or product:** Development, Program Design and Licensing Assistance for ARF and RCFE serving individuals with Developmental Disabilities

**For more information:**

Vincent Amayun, President

vincent@arfdd.com

4022 Sunrise Blvd, Suite 120-388, Rancho Cordova CA

Phone: (855) 692-7333

Link to: [ARFDD](#)

## Clear Choice Senior Services



**Service and/or product:** Providing education, guidance, and price negotiation. We are a local company with local advisors who know the facilities available within driving distance of our location. We will walk you through the process, from that first phone call to placement with the ideal senior living arrangement.

**For more information:**

Clear Choice Senior Services

Linda Armas

linda4seniors@yahoo.com

Link to : [Clear Choice Senior Services](#)

6 BEDS VENDORS



## **Gould, Hahn, & Reinhardt**

**Service and/or product:** Legal services for RCF operators with DSS compliance and Employment

**For more information:**

Robert Hahn, Managing Partner

law@gouldhahn.com

2550 Ninth Street #101, Berkeley, California 94710 United States

Phone: (510) 697-2229

Link to: [Gould & Hahn](#)



## **Libertana**

**Service and/or product:** Assisted Living Waiver Care Coordination Agency

**For more information:**

Jonathan Istrin, Executive Director

jistrin@libertana.com

5805 Sepulveda Blvd. Suite 605, Sherman Oaks, California 91411

Phone: (818) 902-4112

Link to: [Libertana](#)



## **Mae Villanueva**

**Service and/or product:** Mediation and Conciliation

**For more information:**

Mae Villanueva, Mediator

6701 Koll Center Parkway, Suite 250 Pleasanton, CA 94566

Phone: (925) 336-5272

Link to: [Mae Villanueva](#)



### **S3C Energy Inc.**

**Service and/or product:** Solar

**For more information:**

Alex Alino, President

aalino@s3csolar.com

20803 Valley Blvd. Walnut, California 91789

Phone: (714) 600-4915



### **Senior Community Learning**

**Service and/or product:** Administrator CEUs/Staff Training

**For more information:**

Mickey Gray, CEO

mgray@seniorcommunitylearning.com

6965 Ammonite Place Carlsbad, California 92009

Phone: (760) 580-2208

Link to: [Senior Community Learning](#)



**UNIVERSAL**  
HOME HEALTH AND HOSPICE CARE

### **Universal Hospice Care LLC**

**Service and/or product:** Hospice Care

**For more information:**

Primary Contact: Neeru Verma, Director

3155 Kearney Street Ste 116 Fremont, California 94538

Phone: (408) 807-1984

Link to: [Universal Home Health and Hospice Care](#)



# 6Beds VENDOR EXCLUSIVE BENEFITS


**6Beds**

 Advocating for Safe & Affordable  
Quality Residential Care

**TIER 1**  
\$3,988/Year

**TIER 2**  
\$1,488/Year

Table at all 6Beds statewide events:

1. **Advocacy Day**  
2nd Week in April
2. **Annual Conference**  
4th Friday in August
3. **Annual Gala & Awards Night**  
4th Friday or Saturday in Aug  
2 seats + Company Logo in Red Carpet Banner
4. **1-3 Training Seminars/Year**

FREE

 50%  
DISCOUNT

 Vendor contact information on 6Beds.org website  
Vendor Connect Directory


Link to vendor website


 3-5 minutes live vendor presentation at all  
6Beds statewide events

 Batch periodic blogging of vendor advertisement,  
products, services and promotions to over 15K blog  
followers. Vendor to provide materials for blogging.

**Monthly**  
(12x/Year)

**Quarterly**  
(4x/Year)

Vendor Feature for The Voice Quarterly Newsletter


 Special Vendor Mention for CAREtoTALK  
Webinar Series monthly (1 powerpoint slide  
with vendor services provided and contact information)

 Featured Vendor for CAREtoTALK Webinar Series  
(10 minute presentation of services offered)

 Featured Vendor on 6Beds Facebook Group  
with over 15,705 likes/followers

<http://www.6beds.org>


@6Beds\_Inc


<https://facebook.com/6Beds>

# QUOTE<sup>of</sup> the QUARTER

“WE RISE BY LIFTING  
OTHERS.”

ROBERT INGERSOLL