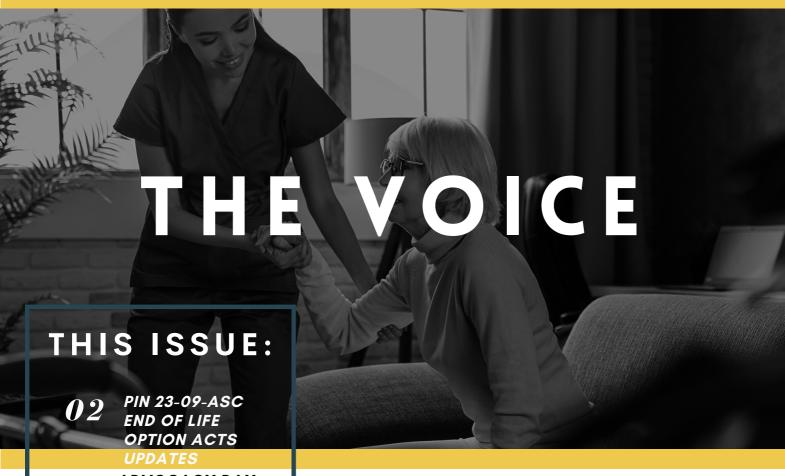
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# **ABOUT US**

6Beds, Inc. promotes safe and affordable quality care for California seniors and adults with disabilities in a home-like environment.

6Beds is committed to educating and advocating on behalf of California's vulnerable residents by uniting senior and adult care facilities throughout the state.

6Beds is the voice and represents the concerns of the small care providers.

# PIN 23-09-ASC END OF LIFE OPTION ACTS UPDATES

The EOLOA permits a mentally competent adult who has been diagnosed with a terminal illness by their attending physician (and verified by a consulting physician) to seek a medication for the purpose of ending their own life. The EOLOA created a process for submitting these requests and mandates that all oral and written requests for a medication that aids in dying be accompanied by particular documentation in the patient's medical file.



**Note:** In addition to the two oral requests, a valid written request must be signed and dated, in the presence of two witnesses, by the individual seeking the aid-in-dying drug. Only one of the two witnesses may:

# PIN 23-09-ASC END OF LIFE OPTION ACTS UPDATES

#### PARTICIPATION BY YOUR CARE PROVIDERS

For moral, ethical, or other reasons, your care providers may decide not to participate in certain EOLOA-related activities. If a resident or prospective resident chooses not to participate in EOLOA-related activities, your care professionals may disclose this decision to them. giving, dispensing, or giving the aid-in-dying medication are some examples of these tasks. Another is seeing the competent resident take the medication.

#### RESIDENT RIGHTS

Even if your care providers do not want to be engaged, you have the right to get and use the aid-in-dying medication if you are eligible for it under the EOLOA. If you choose to utilize your rights under the EOLOA, you cannot be forced to leave the facility.

#### MEDICATION STORAGE

You have two choices for keeping the aid-in-dying medication if you are eligible for it under the EOLOA:

- 1) centrally store it with the facility, or
- 2) keep it locked up and secure in your room.

You must store the medicine in a lockable container that prevents others from obtaining it if you decide to keep it in your room. It's crucial to bear in mind that, even in cases where the facility has a policy requiring medicine to be kept centrally, you still have the option to store the medication in a lockable container in your own room. Your care providers must comply with your request to have the medicine kept centrally if the facility stores and handles prescriptions, unless the facility opposes to being involved in EOLOA-related activities.

You are in charge of keeping the drug in a secured container in your room or offsite at a loved one's house if your facility refuses to participate in the EOLOA activities.

#### RESIDENT DISCLOSURES

You are not have to disclose your intentions to your care providers if you are considering utilizing the EOLOA or if you are eligible for the aid-in-dying medication. It is a good idea, nevertheless, to discuss your end-of-life arrangements with your care providers. Doctors also have to discuss key matters with you, such as having someone else with you when you take the medication, avoiding taking it in public, sharing the medication with your family, receiving hospice care, and storing the medication in a secure location until you need it.

Unleash Your Advocacy Power: Shape the Future of Residential Care at 6Beds Advocacy Day 2023!

Online via Zoom

DATE

TIME

April 25, 2023

8:00 AM -4:15 PM

# 6Beds 9th Year Annual Advocacy Day



FREE Advocacy Day for ARF and RCFE Operators

**Advocacy Day Recording** 

# Urgent: Support AB 770 RCFE Expansion Bill — Your Action is Needed!

Note: We need your support for AB 770 RCFE Expansion Bill



# **Link to survey**

Dear 6Beds Members and Supporters,

We are asking for your support in urging local legislators to vote in favor of the AB 770 RCFE Expansion Bill. This crucial legislation aims to streamline the process for small RCFEs to expand their capacity beyond six beds. One of the bill's key provisions is the allocation of 30% of the additional beds for low-income or SSI/SSP elderly residents who are at risk of homelessness or currently homeless.

# CAREtoTALK?

# CAREtoTALK: First to Know, First to Grow

### **DISCLAIMER:**

The information provided by 6Beds, Inc. ("we, "us", "our") for our CAREtoTALK Webinars are for general information purposes only. The views and opinions expressed by 6Beds, our company have been provided in good faith, however we make no representations or warranty of any kind, express or implied, regarding the accuracy, adequacy, validity, reliability, availability or completeness of any information that will be discussed on our CAREtoTALK Webinars. UNDER NO CIRCUMSTANCE SHALL WE HAVE ANY LIABILITY TO YOU AND YOUR COMPANY FOR ANY LOSS OR DAMAGE OF ANY KIND INCURRED AS A RESULT OF THE USE OF 6BEDS ON ANY INFORMATION PROVIDED ON THIS MEMBER EXCLUSIVE WEBINAR. YOUR USE OF THE INFORMATION IS SOLELY AT YOUR OWN RISK.

# CAREtoTALK?

CAREtoTALK - First to Know, First to Grow Webinar Series:







https://facebook.com/6Beds

CAREtoTALK - First to Know, First to Grow Webinar Series: Join 6Beds' CAREtoTALK with Atty. Jake Reinhardt to Safeguard Your Residential Care Facility from Legal Challenges

DATE

TIME

June 30, 2023

10:00 -11:00 AM

# Defend Yourself Against Lawsuits and Regulatory Challenges

As an ARF or RCFE operator, your focus should always be on providing the best care to your residents. However, it is equally important to safeguard your facility from potential legal challenges, including labor-related lawsuits. Join us for CAREtoTALK with Jake Reinhardt, where you'll learn about industry trends, best practices, and legal strategies to mitigate risks effectively. Don't miss this opportunity to enhance your knowledge and protect your residential care facility. Register now and take a proactive step towards a more secure future for your business.

**CAREtoTALK Recording** 

# URCENTI 6Beds 9th Year Awards Night Short Survey

Please take note: Please return your response as soon as possible

# 6Beds 2023 Gala and Awards Night



6:00 PM - 12:00 AM Marriott Hotel 4700 Airport Plaza Drive, Long Beach, CA 90815



We kindly request your participation in a quick survey and invite you to nominate an exceptional administrator or caregiver within your facility. We are excited to announce the upcoming 6Beds Gala and Awards Night, which aim to recognize outstanding performance and exceptional services.

Please take a moment to answer the following survey questions and nominate a deserving individual from your dedicated team. Your input will play a crucial role in acknowledging their hard work and dedication.

**Link to survey** 



Strengthening Your Residential Care Blueprint: Don't Miss the 6Beds Inc.'s 9th Annual Conference

# 6Beds 2023 ARF & RCFE 9TH Annual Conference



8:00 AM - 5:00 PM Brea Community Center 695 E Madison St., Brea California 92821



FREE Conference for ARF and RCFE Operators • FREE Conference for ARF and RCFE Operators

# August 18, 2023 | 8:00 am - 5:00 pm

# 9th Annual Conference FREE for all ARF & RCFE Operators

At the 6Beds 9th Year Anniversary Conference, you can expect:

- 1.Expert Insights: Gain valuable knowledge from industry experts who will share strategies and best practices for securing funding sources and effectively managing risks in the residential care sector.
- 2. Networking Opportunities: Connect with fellow operators, administrators, and caregivers from across the state. Share experiences, exchange ideas, and build a supportive network to enhance your professional journey.
- 3.Interactive Workshops: Engage in interactive workshops designed to provide practical solutions to the challenges you face in running your facility. Learn from experienced professionals and gain actionable insights.

**Register here** 

Strengthening Your Residential Care Blueprint: Don't Miss the 6Beds Inc.'s 9th Annual Conference

# 6Beds 2023 Gala and Awards Night



6:00 PM - 12:00 AM Marriott Hotel 4700 Airport Plaza Drive, Long Beach, CA 90815



FREE Conference for ARF and RCFE Operators • FREE Conference for ARF and RCFE Operators

# August 19, 2023 | 6:00 pm - 12:00 am

# 9th Anniversary Gala and Awards Night

6Beds is having their 9th Anniversary Gala and Awards Night on August 19, 2023 from 6:00 PM - 12:00 AM. This Gala Award Banquet will be held at the Marriot Hotel 4700 Airport Plaza Drive, Long Beach CA 90815 and will be offered for only \$100 per ticket. The ticket includes, complimentary food and drinks, souvenirs... etc. One of the highlights of this event is the Awards Gala, where we will recognize and celebrate the dedication and excellence of select ARF and RCFE caregivers, administrators, and operators. These individuals have contributed significantly to the industry and have shown exceptional commitment to providing exceptional care and service over the years.

**Register here** 

# PIN 23-13-ASC THE LATEST GUIDANCE TO ASC LICENSEES ON SCREENING, TESTING, ISOLATION AND QUARANTINE, VISITATION, AND INFECTION CONTROL REQUIREMENTS.

After the COVID-19 State of Emergency (SOE) expires on February 28, 2023, the California Department of Social Services (CDSS) is revising its guidance to licensees of ASC facilities regarding the pandemic. The California Department of Public Health (CDPH) terminated several State Public Health programs on March 3, 2023.

Officer Orders, including orders regarding masking and the COVID-19 vaccination and booster requirements for employees in ASC facilities, as well as updated recommendations for isolation and quarantine. COVID-19 vaccination coverage is high among workers in high-risk settings; however, CDSS and CDPH continue to recommend that all workers and high-risk individuals remain current on COVID-19, influenza, and other recommended vaccines, and to remain vigilant in preventing the spread of COVID-19 by maintaining some limited and temporary public health recommendations.

# Effective April 3, 2023, the State Public Health Officer Order, Adult Care Facilities and Direct Care Worker Vaccine Requirement, was terminated.

As a result, there is no longer a COVID-19 vaccination and booster requirement for workers who provide services or work in ASC facilities. Licensees are no longer required to maintain records of workers' COVID-19 vaccination or exemption status. CCLD continues to encourage all facility staff to stay up to date with COVID-19 vaccinations and boosters as this remains the most important strategy to prevent serious illness and death from COVID-19.

# **SO WHEN TO WEAR MASKS?**

The CDPH advises all Californians to use masks:

- Should you have a cough, runny nose, or sore throat around others,
- Use a mask for 10 days after severe COVID-19 exposure.
- To wear a mask while testing positive for COVID-19, see to the CDPH Guidance for Isolation and Quarantine of the General Public.

Additionally, using a mask is crucial for persons at high risk of COVID-19 illness and as community transmission risk rises. Masks may be needed in certain situations:

In indoor public settings, such as hospitals, skilled nursing facilities, and long-term care facilities, elderly individuals or those at increased risk of serious illness may reside or receive treatment.

In congested indoor public spaces like public transit with limited ventilation.



# Effective April 3, 2023, the State Public Health Officer Order, Adult Care Facilities and Direct Care Worker Vaccine Requirement, was terminated.

As a result, there is no longer a COVID-19 vaccination and booster requirement for workers who provide services or work in ASC facilities. Licensees are no longer required to maintain records of workers' COVID-19 vaccination or exemption status. CCLD continues to encourage all facility staff to stay up to date with COVID-19 vaccinations and boosters as this remains the most important strategy to prevent serious illness and death from COVID-19.

# 6BEDS PROFESSIONAL PAYING MEMBER (PPM)

# How You Can Be A 6Beds Professional Paying Member

You may join us at 6Beds for as little as \$1.67 a day or \$50 a month irregardless of how many licensed homes you have. You can also opt for different payment method:

\$50 - MONTHLY PAYMENT

\$150 - QUARTERLY PAYMENT

\$300 - SEMI-ANNUALLY PAYMENT

\$600 - ANNUAL MEMBERSHIP PAYMENT

# PROFESSIONAL PAYING MEMBER (PPM)

PROFESSIONAL PAYING MEMBERS RECEIVE EXCLUSIVE TO MEMBER ONLY BENEFITS

6BEDS is a Mutual Benefit NON-PROFIT Corporation.

Part of the membership dues is tax-deductible (consult with your tax advisor).

Membership dues are non-refundable.

6Beds
Advocating for Safe & Affordable
Quality Residential Care

Join Us Today! Click here: 6Beds Membership Registration

# MEMBERS

# **EXCLUSIVE BENEFITS**

# PROFESSIONAL PAYING MEMBERS (PPM) BENEFITS

- Invitation to CaretoTalk Member exclusive webinar for PPM (including ppt presentation and recording via member portal)
- Lobbying at State Capitol to help protect and expand residential care, including lobbying for rate increases and finding funding sources for ARFs and RCFEs
- Stakeholder seats with the Department of Social Services, Department of Developmental Services, Department of Federal and State Labor.
- Access to purchase Wage and Hour Guide and all updates from Littler, (Exclusive access to PPM only)
- The Voice Quarterly Newsletter for all current news pertaining to ARFs and RCFEs
- Access to exclusive 6Beds training.
- Call or Text 1-833-My6Beds (1-833-696-2337) for questions, free for simple questions and discounted consulting fees for complex questions
- Access to member only portal
- Vendor Discounts



# Why Contribute?

One of our missions is to provide shelter and care to a large number of low-income elderly in the state of California, with the ultimate goal of helping end homelessness. 6Beds promotes and stands by ARFs and RCFEs that are licensed by the state and is subjected to an extensive licensing process as well as ongoing check and balance from the State through unannounced inspections, unlike those of room and board who do not provide care and are unlicensed facilities. At 6Beds, we advocate for safe, affordable housing that meets the needs of Californians with disabilities by providing the best possible care.

# Contribute to Support our Advocacy!

Contribute Now Button (https://6beds.org/contribute-now/#contribute)

Your generous contribution can make a significant difference in our advocacy and in our mission to provide shelter and care to our frail elderly and adults with disabilities, including mental illness. Contribute to help end homelessness in California.



Both the California State Senate and Assembly convened for an organizational session on December 5, 2022, to kick off the 2023-2024 legislation session. At this time, each house also formally elected their leadership. Senate Pro Tem Toni Atkins will continue to remain the leader of the Senate. In the Assembly, the Democratic Caucus met following the elections and determined that Assembly Speaker Rendon (termed out in 2024) will continue to serve as Speaker, but relinquish the position to Assembly Member Robert Rivas (Salinas) on June 30th, at the conclusion of the 2023-24 state budget deliberations.

With nearly a fourth of the Legislature being newly elected this year, we will see a number of new committee chairmanships and committee assignments. New members will face a challenging environment with the decline in expected state revenues and likely deficit. Additionally, the Governor has officially called a special session regarding oil and gas prices that started December 5th, but the Legislature will not start its deliberations until the new year.

# LEGISLATIVE UPDATES



With the Legislature reconvening in January, 6beds lobbyists will be pursuing legislation to allow 6beds members to expand the number of rooms they can rent in their facilities (depending on available space) as well as legislation to improve the process associated with referral agencies – transparency around the fees that they charge and information provided to prospective residents and their families.

## **General Election Update**

On November 8th, California held its General Election to vote on all state constitutional offices, all Assembly seats (80), and half (20) of the Senate seats. Although there is one race that is undergoing a recount, it appears that the overall makeup of the Legislature will not significantly change. The Legislature will continue with a Democratic supermajority – the Senate will include 32 Democrats and 8 Republicans, and the Assembly will include 62 Democrats and 18 Republicans. The ability of Democrats to hold on to a supermajority, with more than two-thirds of the seats in each house, allows them to determine the Legislature's priorities and positions on an array of the state budget, tax, and policy issues.

# **PINs Update**

Provider Information Notices (PINs) Updates for Adult and Senior Care (ASC) Program

NOTE: Prior to November 2016, CCLD information currently being communicated in PIN form was communicated in the form of Provider Letters and CCLD Information Releases. To receive email notifications when a PIN has been released please email ccldpolicynotification@dss.ca.gov

PIN 23-07-ASC - Updated Covid-19 Guidance On Vaccinations, Masking, Screening, Testing, Isolation And Quarantine, Visitation, And Infection Control Requirements

- On April 3, 2023, the State Public Health Officer Order for Adult Care Facilities and Direct Care Workers Vaccine Requirement was terminated. Hence, COVID-19 vaccine and booster are no longer necessary for service providers or ASC staff.
- Licensees no longer need to keep records of workers' COVID-19 immunization or exemption status. CCLD urges facility workers to get COVID-19 immunizations and boosters, since this is the most effective way to avoid severe illness and death.

PIN 23-08-ASC - Notice Of Archived PINs That No Longer Provide Up-To-Date Guidance Related To Coronavirus Disease 2019 (COVID-19)

- PIN 20-28-ASC
- PIN 20-35-ASC
- PIN 21-09-ASC
- PIN 21-11-ASC
- PIN 21-14-ASC
- PIN 21-16-ASC
- PIN 21-19-ASC
- PIN 21-31 ASC
- PIN 21-35-ASC
- PIN 21-43-ASC
- PIN 21-46-ASC

Source : <u>cdss.ca.gov</u>

# **PINs Update**

#### PIN 23-09-ASC - End of Life Option Act Updates

- The EOLOA permits a mentally competent adult who has been diagnosed with a terminal illness by their attending physician (and verified by a consulting physician) to seek a medication for the purpose of ending their own life.
- The EOLOA created a process for submitting these requests and mandates that all oral and written requests for a medication that aids in dying be accompanied by particular documentation in the patient's medical file.

# PIN 23-12-ASC - Revised Infection Control Regulations And Permanent Adoption

- This PIN focuses on definitions and terminologies and replacing the commonly used terms such as "communicable" to "contagious" in all sections. Other terms changed are found on the CDSS website under the PIN specified above.
- The licensee must update the Emergency Infection Control Plan and notify the Department within 15 days.

# PIN 23-13-ASC - Updated COVID-19 Guidance On Vaccinations, Masking, Screening, Testing, Isolation And Quarantine, Visitation, And Infection Control Requirements

- It details the end of vaccination and booster requirements for All Workers in Adult and Senior Care (ASC) Facilities, as well as the end of masking requirements. This PIN provides ASC licensees the latest guidelines for screening, testing, isolation, quarantine, visiting, and infection management.
- If staff test positive for COVID-19, licensees must follow the directions given in this PIN. Visitors, volunteers, and other individuals entering the facility are also subjected to passive screening methods.

# PIN 23-14-ASC - Informational Call Regarding Infection Control, Emergency Preparedness, And Post-Pandemic Updates

- Elderly, and chronically ill individuals are more susceptible to heat stress. Prevention (drinking, refreshing) is preferable than treatment.
- Some of the few highly recommended tips are to, stay in an air-conditioned place, wear light, loose clothes, and apply sunscreen with SPF 15 or higher 30 minutes before going out. Reapply sunscreen as directed on the packaging.

Source : <u>cdss.ca.gov</u>

# ACCESSING VACCINES FOR AN ADDITIONAL OR A BOOSTER DOSE

You and the licensee of your facility may continue to use existing resources to access COVID-19 vaccines for an additional or a booster dose. These resources include:

- 1. **MyTurn.** The CDPH website myturn.ca.gov provides vaccine registration, scheduling for vaccine appointments, and notification.
- 2. Vaccine Finder. https://www.vaccines.gov/ The CDC website Vaccine Finder provides nearby vaccine locations, including retail pharmacy locations.
- 3. Local Health Departments (LHDs). LHDs may have information available about locations where COVID-19 vaccine is available in the local community. Please check your LHD's https://www.cdph.ca.gov/Pages/LocalHealthServicesAndOffices.aspxweb site for vaccine information.

#### Read here:

https://www.cdss.ca.gov/Portals/9/CCLD/PINs/2021/ASC/PIN-21-51-ASC.pdf

- 4. Local Retail Pharmacies. Pharmacies and grocery stores such as CVS https://www.cvs.com/international.h tml, Walgreens https://www.walgreens.com/findcar e/vaccination/covid/19/landing, Albertsons https://www.mhealthappointments.c om/covidappt, Safeway https://www.safeway.com/pharmacy/covid-19.html, and others offer COVID-19 vaccination appointments.
- 5. Healthcare Providers. The COVID-19 vaccine may also be available through healthcare providers, such as hospitals, clinics, doctor's offices, and other locations. If you seek vaccination through a private healthcare provider, you should consult with, or check the website for, your primary care provider.
- 6. Regional Centers. Information about accessing the COVID-19 vaccine may also be available through your Regional Center if you have an intellectual and/or developmental disability.

Sources: California Department of Social Services (CDSS).

(2021). Provider Information Notices (PINs) Adult and Senior Care (ASC) Program. California Department of Social Services (CDSS)

www.6beds.org

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@6Beds\_Inc

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**Roxanne Gould** 

# **TIER 1 VENDORS**



# **Apollo Home Health Care INC**

Service and/or product: Home Health Services

#### For more information:

info@apollohhc.com 11755 Victory Blvd Ste 160 North Hollywood, CA 91606

Phone: (562) 230-3688

Link to: Apollo Home Health Care



#### **Credit Wise Tax Solutions**

Service and/or product: Tax Services

Adult Day Health Services, residential, memory care services

#### For more information:

Dulce Redford dulce@creditwisetaxsolutions.com

13925 City Center Drive Suite 200 Chino Hills, California 91709

Phone: (310) 528-4033

Link to: Credit Wise Tax Solutions

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# **TIER 1 VENDORS**



#### DosePacker

Service and/or product: Pharmacy service and care facility technology company

#### For more information:

Brian Courtney
brianc@dosepack.com
8795 Folsom Blvd. Suite 205 Sacramento, California 95826Phone:
(510) 347-8106
Link to: DosePacker Inc.



### Senior Wellness Solutions

**Service and/or product:** RCFE Admin. Complete 6-bed RCFE resident / medication management solution with DSS compliant automated pharmacy integration.

#### For more information:

Paul Krause paul@seniorws.com Phone: (909) 931-9015

Link to: Senior Wellness Solutions

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# **TIER 2 VENDORS**

### **Achieve Health Management LLC**



**Service and/or product:** Remote Physiological Monitoring / Case Management

#### For more information:

Harvey Bogarat, VP PAC Services hbogarat@achievehealthmanagement.com 2211 Encinitas Boulevard. Suite 200, Encinitas, California 92024 Phone: (203) 470-1073

Filone. (203) 470-1073

Link to: Achieve Health Management LLC

### Alzheimer's Orange County

**Service and/or product:** Provides support to Orange County families and individuals through brain health and dementia education, care consultations, community resource connections, Adult Day Health Services, residential, memory care services

#### For more information:

Jim McAleer, President/CEO jim.mcaleer@alzoc.org 2515 McCabe Way, Suite 200, Irvine, California 92614

Phone: (949) 757-3715

Link to: Alzheimer's Orange County

#### **ARFDD**



**Service and/or product:** Development, Program Design and Licensing Assistance for ARF and RCFE serving individuals with Developmental Disabilities

#### For more information:

Vincent Amayun, President vincent@arfdd.com 4022 Sunrise Blvd, Suite 120-388, Rancho Cordova CA

Phone: (855) 692-7333

Link to: ARFDD



#### Clear Choice Senior Services

Service and/or product: Providing education, guidance, and price negotiation. We are a local company with local advisors who know the facilities available within driving distance of our location. We will walk you through the process, from that first phone call to placement with the ideal senior living arrangement.

#### For more information:

Clear Choice Senior Services Linda Armas linda4seniors@yahoo.com

Link to: Clear Choice Senior Services

# GOULD, HAHN, & REINHARDT PROFESSIONAL LAW CORPORATION

#### Gould, Hahn, & Reinhardt

Service and/or product: Legal services for RCF operators with DSS compliance and Employment

#### For more information:

Robert Hahn, Managing Partner law@gouldhahn.com

2550 Ninth Street #101, Berkeley, California 94710 United

States

Phone: (510) 697-2229 Link to: Gould & Hahn



#### Libertana

Service and/or product: Assisted Living Waiver Care Coordination Agency

#### For more information:

Jonathan Istrin, Executive Director jistrin@libertana.com

5805 Sepulveda Blvd. Suite 605, Sherman Oaks, California

91411

Phone: (818) 902-4112

Link to: Libertana



#### Mae Villanueva

Service and/or product: Mediation and Conciliation

#### For more information:

Mae Villanueva, Mediator

6701 Koll Center Parkway, Suite 250 Pleasanton, CA 94566

Phone: (925) 336-5272 Link to: Mae Villanueva





















#### Personal Care Assisted and Living Insurance Center, LLC



Service and/or product: Insurance Protection

#### For more information:

Brian Barrick, CEO brian@pcalic.com

195 Stock Street, Suite 118, Hanover, Pennsylvania 17331

Phone: (800) 673-2558

Link to: Personal Care and Assisted Living Insurance Center,

**LLC** 

### S3C Energy Inc.



Service and/or product: Solar

#### For more information:

Alex Alino, President aalino@s3csolar.com 20803 Valley Blvd. Walnut, California 91789

Phone: (714) 600-4915

## Senior Community Learning



**Service and/or product:** Administrator CEUs/Staff Training

#### For more information:

Mickey Gray, CEO mgray@seniorcommunitylearning.com 6965 Ammonite Place Carlsbad, California 92009

Phone: (760) 580-2208

Link to: Senior Community Learning























### The Federal Savings Bank

Service and/or product:

Banking

#### For more information:

Joe Lopez, Assistant Senior Vice President Joe.Lopez@thefederalsavingsbank.com 312-219-9724

Link to: The Federal Savings Bank



### Universal Hospice Care LLC

Service and/or product: Hospice Care

#### For more information:

Primary Contact: Neeru Verma, Director

3155 Kearney Street Ste 116 Fremont, California 94538

Phone: (408) 807-1984

Link to: Universal Home Health and Hospice Care

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# 6Beds VENDOR EXCLUSIVE BENEFITS



TIER 2 TIER 1 \$3,988/Year \$1,488/Year Table at all 6Beds statewide events: 1. Advocacy Day 2nd Week in April 2. Annual Conference 50% 4th Friday in August FREE DISCOUNT 3. Annual Gala & Awards Night 4th Friday or Saturday in Aug 2 seats + Company Logo in Red Carpet Banner 4. 1-3 Training Seminars/Year Vendor contact information on 6Beds.org website Vendor Connect Directory Link to vendor website 3-5 minutes live vendor presentation at all 6Beds statewide events Batch periodic blogging of vendor advertisement, Monthly Quarterly products, services and promotions to over 15K blog (12x/Year) (4x/Year) followers. Vendor to provide materials for blogging. Vendor Feature for The Voice Quarterly Newsletter Special Vendor Mention for CAREtoTALK Webinar Series monthly (1 powerpoint slide with vendor services provided and contact information) Featured Vendor for CAREtoTALK Webinar Series (10 minute presetation of services offered)



with over 15,705 likes/followers

Featured Vendor on 6Beds Facebook Group







"NOBODY CARES HOW MUCH YOU KNOW, UNTIL THEY KNOW HOW MUCH YOU CARE."

THEODORE ROOSEVELT