



S3C Solar

Benefits of going solar

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Benefits of going solar

- ❖ Lower your electricity cost
- ❖ Add Battery Storage as a backup power during power outage
- ❖ Fixed Monthly Payment (LEASE or PURCHASE)
- ❖ Increase your property value
- ❖ Full Reroof and/or Electrical Panel upgrade (if needed) can be included (case-by-case basis)
- ❖ Benefit from Solar Tax Credit (Lease or Purchase)
- ❖ Board and Care owners who owns multiple properties can save Hundreds of thousands dollars over 25 years

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Solar Acquisition Models

SOLAR LEASE

- ❖ Payment based on solar production
- ❖ \$0 UPFRONT COST
- ❖ NOT A LOAN (doesn't affect your Debt-To-Income Ratio, therefore it doesn't affect your buying power in the future)
- ❖ Lease Agreement is easily TRANSFERABLE to new homeowner
- ❖ Easy qualification (650 FICO) with Soft Credit Check. Only one credit check even with multiple properties.
- ❖ Most popular program for Board and Care owners.
- ❖ NO LIEN on your property
- ❖ Property Title should be under INDIVIDUAL NAME or LLC
- ❖ Solar Tax Credit is already factored into your monthly payment

SOLAR PURCHASE

- ❖ Payment based on system size (number of panels)
- ❖ \$0 UPFRONT COST
- ❖ PERSONAL LOAN (affects your Debt-To-Income Ratio)
- ❖ Loan Agreement also transferable
- ❖ Qualification (650 FICO) with Hard Credit Check. Property should be PRIMARY and/or SECONDARY HOME.
- ❖ Homeowner entitled to 26% Tax Credit (check with your CPA and make sure you qualify)
- ❖ NO LIEN on your property
- ❖ Homeowner should be on the Title

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Case Study (8 properties)

25 Years Estimated Cost Analysis Summary					
Facility Name	Property Address	WITHOUT SOLAR	WITH SOLAR	Estimated Savings	Percent Savings
Property 1	1001 Main St., Apple Valley, CA 92307	\$ 259,444.51	\$ 113,484.52	\$145,959.99	56%
Property 2	1002 Main St, Apple Valley, CA 92307	\$ 211,908.32	\$ 98,353.83	\$113,554.49	54%
Property 3	1003 Main St., Apple Valley, CA 92307	\$ 174,985.03	\$ 89,052.49	\$ 85,932.54	49%
Property 4	1004 Main St., Apple Valley, CA 92307	\$ 201,599.27	\$ 97,576.57	\$104,022.70	52%
Property 5	1005 Main St., Apple Valley, CA 92307	\$ 196,808.56	\$ 88,094.94	\$108,713.62	55%
Property 6	1006 Main St., Apple Valley, CA 92307	\$ 191,253.48	\$ 93,718.97	\$ 97,534.51	51%
Property 7	1007 Main St., Apple Valley, CA 92307	\$ 106,526.88	\$ 57,547.59	\$ 48,979.29	46%
Property 8	1008 Main St., Bloomington, CA 92316	\$ 231,953.70	\$ 107,249.16	\$124,704.54	54%
Grand Totals		\$1,574,479.74	\$ 745,078.07	\$829,401.67	53%

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Next Steps

- ❖ Get a Free NO OBLIGATION solar analysis
- ❖ Email me your utility bill at aalino@s3csolar.com
 - SCE – one-month bill
 - Riverside Public Utility – 12 months bill or we can call RPU to get your 12 months usages
 - SDG&E – one-month bill
 - LADWP – Latest utility bill (only one)
 - PG&E - 12 months bill or we can call PG&E to get your 12 months usages

Thank you for your time!