SEPTEMBER 2022



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ABOUT US

6Beds, Inc. promotes safe and affordable quality care for California seniors and adults with disabilities in a home-like environment.

6Beds is committed to educating and advocating on behalf of California's vulnerable residents by uniting senior and adult care facilities throughout the state.

6Beds is the voice and represents the concerns of the small care providers.

COVID-19 UPDATES

Updated October 1, 2022 at 9:36 AM with data from September 30, 2022

CASES

10,437,463

total

3,336 daily avg.

8.3 new cases (per 100K)

DEATHS

95,414

total

22 daily avg.

0.1 new deaths per 100k

TESTS

4.7% test positivity

VACCINES ADMINISTERED

81,777,386

total

76,821 daily avg.

80.5% of population vaccinated (with at least one dose)

80.5% of population vaccinated

Note: Data on cases, deaths, and testing is not reported on weekends or state holidays. This data is reported on the first day following the weekend or holiday. Data on administered vaccines is reported daily. Case rate is based on a 7-day average with a 7-day lag. Rates of deaths is based on a 7-day average with a 21-day lag due to delays in reporting. Test positivity is based on a 7-day average with no lag. Directional change is compared to the prior 7-day period. Data is provided by the California Department of Public Health. The population denominators used for the per 100K rates come from the California Department of Finance's population projections for 2020.

Sources: https://covid19.ca.gov/

WHAT YOU NEED TO KNOW ABOUT THE COVID-19: SYMPTOMS

People infected with COVID-19 have reported a wide variety of symptoms, from minor symptoms to severe sickness. Symptoms may manifest between 2 and 14 days following exposure to the virus. Anyone can experience moderate to severe symptoms.

POSSIBLE SYMPTOMS INCLUDE



FEVER OR CHILLS



COUGH



SHORTNESS OF BREATH OR DIFFICULTY BREATHING



MUSCLE OR BODY ACHES

OTHER SYMPTOMS:

Fatigue
Headache
New loss of taste or
smell
Sore throat
Congestion or runny
nose
Nausea or vomiting
Diarrhea

This list does not contain every probable symptom. The CDC will continue to update this list as new information regarding COVID-19 becomes available. People with underlying medical disorders such as heart or lung disease or diabetes are at a greater risk of being very ill from COVID-19.

When to Seek Emergency Medical Attention

Look for emergency warning signs* for COVID 19:

- Trouble breathing
- Persistent pain or pressure in the chest
- New confusion
- Inability to wake or stay awake
- Pale, gray, or blue-colored skin, lips, or nail beds, depending on skin tone



Please note: If someone is showing any of these signs, call 911 or call ahead to your local emergency facility. Notify the operator that you are seeking care for someone who has or may have COVID-19.

6BEDS 2022 ARF & RCFE 8TH ANNUAL CONFERENCE DAY

AUGUST 26, 2022 | 8AM - 5PM LIVE EVENT

6Beds 2022 ARF & RCFE 8TH ANNUAL CONFERENCE















AUGUST 26

8 AM - 5 PM Brea Community Center 695 E Madison St., Brea California 92821



6Beds 2022 ARF & RCFE 8TH ANNUAL CONFERENCE

3 FREE CEUS

Register to reserve your spot!

FREE Conference for ARF and RCFE Operators • FREE Conference for ARF and RCFE Operators

6Beds brought back its 8th Annual Conference Live at Brea Community Center 695 E Madison St., Brea California 92821 on August 26, 2022 from 8:00 AM - 5:00 PM.

The event featured latest updates from California Department of Social Services (CDSS) and The Department of Developmental Services (DDS) and recorded messages from California Senate and Assembly members, ALTA California Regional Center and Legislative updates from 6Beds Lobbying team

Be on the lookout for upcoming live events brought to you by 6Beds!

CAREtoTALK?

CAREtoTALK: First to Know, First to Grow

DISCLAIMER:

The information provided by 6Beds, Inc. ("we, "us", "our") for our CAREtoTALK Webinars are for general information purposes only. The views and opinions expressed by 6Beds, our company have been provided in good faith, however we make no representations or warranty of any kind, express or implied, regarding the accuracy, adequacy, validity, reliability, availability or completeness of any information that will be discussed on our CAREtoTALK Webinars. UNDER NO CIRCUMSTANCE SHALL WE HAVE ANY LIABILITY TO YOU AND YOUR COMPANY FOR ANY LOSS OR DAMAGE OF ANY KIND INCURRED AS A RESULT OF THE USE OF 6BEDS ON ANY INFORMATION PROVIDED ON THIS MEMBER EXCLUSIVE WEBINAR. YOUR USE OF THE INFORMATION IS SOLELY AT YOUR OWN RISK.

CARETOTALK?

CAREtoTALK - First to Know, First to Grow Webinar Series:







https://facebook.com/6Beds

CAREtoTALK - First to Know, First to Grow Webinar Series: Retention Credit: Get Paid up to \$5,000 **Employee** employee for 2020 and up to \$28,000 per employee for 2021

DATE

TIME

October 26, 2022

10:00 -11:00 AM

Claiming the employee retention tax credit in 2022: What you need to know

Employers can no longer pay wages to claim the Employee Retention Tax Credit, but they have until 2024 to review their payroll during the pandemic and file an amended tax return to claim the credit preemptively.

Join us on October 26, 2022 (Wednesday) from 10:00 AM - 11:00 AM for this insightful webinar series brought to you by 6Beds, to find out if you are eligible for Employee Retention Credit (ERC).

RFGISTFR



PIN 22-07-ASC UPDATED STATWIDE VISITATION WAIVER, AND TESTING AND VACCINATION VERIFICATION GUIDANCE FOR VISITORS

Resident's rights to visitation are waived and indoor visitation shall be permitted only in accordance with this waiver. Visitation shall also be limited or modified. Unless otherwise noted, all visitors, including support persons, are subject to visitation restrictions.

During the time when regular visitation is limited, facilities must create other arrangements (such as Virtual Visitation and Outdoor Visitation)

General Visitation Requirements for Licensees

For any visitor entering the facility, regardless of their vaccination status, licensees must:

- Designate a facility staff to conduct initial screening for COVID-19 symptoms of all individuals entering the facility.
- Require visitors to be screened for fever and COVID-19 symptoms, wear a well-fitting face mask
- Exclude visitors showing COVID-19 symptoms



Virtual Visitation

Arrange for alternative communication for visitors such as phone calls, video calls, and online communications. As of January 1, 2022, licensees that have internet access must provide at least one internet accessible device.

Outdoor Visitation

Outdoor visits pose a lower risk of transmission due to increased space and airflow; therefore, any outdoor visitation is preferred.

PIN 22-21-ASC GOVERNOR'S EXECUTIVE ORDER N-11-22 REGARDING CORONAVIRUS DISEASE 2019 (COVID-19) AND THE EXPIRATION OF COVID-19 WAIVERS

Certain procedures and protocols in the mitigation of COVID-19 were set in place when the outbreak began to be put in practice in most private and public facilities and institutions. This includes the Adults and Senior Care (ASC) licensees and Continuing Care Retirement Community providers.

Facilities operating under existing California Department of Social Services (CDSS) COVID-19 waivers are permitted to continue operating pursuant to such waivers through the expiration date set forth by CDSS, or for the duration of the Governor's March 4, 2020 Proclamation of a State of Emergency, whichever occurs first.

Extended COVID-19 Waivers

- The elimination of the six feet distancing requirement, in all covered settings.
- Adult and Senior Care (ASC) and Residential Alternate Care Sites to temporarily assist in caring for COVID-19 positive individuals.

Rescinded COVID-19 Waivers

- Continuing Care Retirement Community (CCRC) providers seeking to apply for loans related to COVID-19 relief.
- The guidance on sanitizing laundry and a limited waiver of hot water temperature limits in care facilities during the current Coronavirus Disease 2019 (COVID-19) pandemic.



6BEDS PROFESSIONAL PAYING MEMBER (PPM)

How You Can Be A 6Beds Professional Paying Member

You may join us at 6Beds for as little as \$1.67 a day or \$50 a month irregardless of how many licensed homes you have. You can also opt for different payment method:

\$50 - MONTHLY PAYMENT

\$150 - QUARTERLY PAYMENT

\$300 - SEMI-ANNUALLY PAYMENT

\$600 - ANNUAL MEMBERSHIP PAYMENT

PROFESSIONAL PAYING MEMBER (PPM)

PROFESSIONAL PAYING MEMBERS RECEIVE EXCLUSIVE TO MEMBER ONLY BENEFITS

6BEDS is a Mutual Benefit NON-PROFIT Corporation.

Part of the membership dues is tax-deductible (consult with your tax advisor).

Membership dues are non-refundable.

6Beds
Advocating for Safe & Affordable
Quality Residential Care

Join Us Today! Click here: 6Beds Membership Registration

MEMBERS

EXCLUSIVE BENEFITS

PROFESSIONAL PAYING MEMBERS (PPM) BENEFITS

- Invitation to CaretoTalk Member exclusive webinar for PPM (including ppt presentation and recording via member portal)
- Lobbying at State Capitol to help protect and expand residential care, including lobbying for rate increases and finding funding sources for ARFs and RCFEs
- Stakeholder seats with the Department of Social Services, Department of Developmental Services, Department of Federal and State Labor.
- Access to purchase Wage and Hour Guide and all updates from Littler, (Exclusive access to PPM only)
- The Voice Quarterly Newsletter for all current news pertaining to ARFs and RCFEs
- Access to exclusive 6Beds training.
- Call or Text 1-833-My6Beds (1-833-696-2337) for questions, free for simple questions and discounted consulting fees for complex questions
- Access to member only portal
- Vendor Discounts

PIN 22-26-ASC - INFORMATIONAL CALL REGARDING INFECTION CONTROL INFORMATION: MONKEYPOX AND COVID-19



With the rising concerns for a potentially new and infectious virus in the form of Monkeypox, the Community Care Licensing Division (CCLD) ASC Program scheduled an informational call last August 17, 2022 regarding "Infection Control Information: Monkeypox and COVID-19.

The following are the main points identified in the call related to Monkeypox.

- It was first identified in 1958, it is similar to smallpox but less transmissible and severe
- The current risk for the general public to acquire the virus is very low
- The symptoms start with fever like symptoms followed by the development of rashes and sores
- The virus may spread from the beginning of symptoms until all sores have healed and a new layer of skin is formed the sickness may last 2-4 weeks
- General prevention starts with distancing from suspected patient with monkeypox, Avoid contact with objects and materials that a person with monkeypox has used

Vaccines and testing are in the process of being developed. If it's not possible in your facility to isolate a person with suspected or confirmed Monkeypox, contact: Your local Health Department, The resident's physician, Your LPA.



Why Contribute?

One of our missions is to provide shelter and care to a large number of low-income elderly in the state of California, with the ultimate goal of helping end homelessness. 6Beds promotes and stands by ARFs and RCFEs that are licensed by the state and is subjected to an extensive licensing process as well as ongoing check and balance from the State through unannounced inspections, unlike those of room and board who do not provide care and are unlicensed facilities. At 6Beds, we advocate for safe, affordable housing that meets the needs of Californians with disabilities by providing the best possible care.

Contribute to Support our Advocacy!

Contribute Now Button (https://6beds.org/contribute-now/#contribute)

Your generous contribution can make a significant difference in our advocacy and in our mission to provide shelter and care to our frail elderly and adults with disabilities, including mental illness. Contribute to help end homelessness in California.

ACCESSING VACCINES FOR AN ADDITIONAL OR A BOOSTER DOSE

You and the licensee of your facility may continue to use existing resources to access COVID-19 vaccines for an additional or a booster dose. These resources include:

- 1. **MyTurn.** The CDPH website myturn.ca.gov provides vaccine registration, scheduling for vaccine appointments, and notification.
- 2. Vaccine Finder. https://www.vaccines.gov/ The CDC website Vaccine Finder provides nearby vaccine locations, including retail pharmacy locations.
- 3. Local Health Departments (LHDs). LHDs may have information available about locations where COVID-19 vaccine is available in the local community. Please check your LHD's https://www.cdph.ca.gov/Pages/LocalHealthServicesAndOffices.aspxweb site for vaccine information.

Read here:

https://www.cdss.ca.gov/Portals/9/CCLD/PINs/2021/ASC/PIN-21-51-ASC.pdf

- 4. Local Retail Pharmacies. Pharmacies and grocery stores such as CVS https://www.cvs.com/international.h tml, Walgreens https://www.walgreens.com/findcar e/vaccination/covid/19/landing, Albertsons https://www.mhealthappointments.c om/covidappt, Safeway https://www.safeway.com/pharmacy/covid-19.html, and others offer COVID-19 vaccination appointments.
- 5. Healthcare Providers. The COVID-19 vaccine may also be available through healthcare providers, such as hospitals, clinics, doctor's offices, and other locations. If you seek vaccination through a private healthcare provider, you should consult with, or check the website for, your primary care provider.
- 6. Regional Centers. Information about accessing the COVID-19 vaccine may also be available through your Regional Center if you have an intellectual and/or developmental disability.

Sources: California Department of Social Services (CDSS).

(2021). Provider Information Notices (PINs) Adult and Senior Care (ASC) Program. California Department of Social Services (CDSS)

www.6beds.org

VACCINE BOOSTER

Choosing a Vaccine Booster Dose ("Mixing and Matching") COVID-19 vaccine recipients who get a booster dose may choose between a booster that is the same brand vaccine they received for their initial dose or series of doses or a booster that is a different brand vaccine than the vaccine they originally received for their initial dose or series of doses.

This choice may depend on advice from a health care provider, individual preference, availability, or convenience. For more information on vaccines or boosters, please visit the FDA, CDC, and CDPH websites.

PRIMARY VACCINE

Janssen PHARMACEUTICAL COMPANIES OF Johnson Johnson

*Must be at least two (2) months after receiving their primary vaccination



*Must be at least six (6) months after receiving their primary vaccination



*Must be at least six (6) months after receiving their primary vaccination

ELIGIBLE BOOSTER







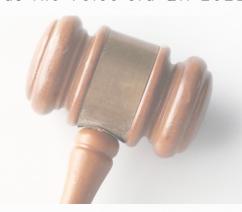






The Legislature adjourned for the month of July for summer recess. During the final days of June the Legislature and Governor grappled with (and ultimately came to agreement on) a nearly \$300 billion budget proposal, including a \$100 billion surplus. We are coming to the end of the second year of the two-year session, with the Legislature adjourning for the year on August 31st. There continues to be a great deal of focus on the need for more housing, and 6beds members continue to provide a positive contribution to that important policy priority. With COVID cases continuing to rise, we can anticipate residents' health and safety to remain on the radar of the Legislature and agencies such as the Department of Social Services. In addition to the last month of session, we anticipate members of the Legislature using the fall break to continue to focus on the urgent need for more housing, wildfire prevention, as well as the drought.

LEGISLATIVE UPDATES



The bills of interest and possible impact on 6beds members introduced this year among the total of more than 2400 bills include the following

- Assembly Bill 1967 by Assemblyman Daly would authorize a local agency to require a conditional use permit for transitional or supportive housing with 7 or more residents. This bill could have been problematic for the bill that 6beds has "sponsored", AB 2619. We were in communication with the author and committee with the hope of ensuring that as the bill advanced, it did not hinder our efforts to allow our members to increase the number of residents in their homes beyond the current cap of 6 residents. Fortunately, AB 1967 did not meet the Legislature's July 1st deadline for bills to pass out the policy committee. As a result, the bill is dead for the session.
- Assembly Bill 1720 by Assemblyman Holden would require the Department of Social Services to establish a process to grant a simplified criminal record exemption. It would also prohibit DSS (but apparently not licensees) from requiring prospective employees to disclose their prior encounters with the criminal justice system. 6beds lobbyists Bob Naylor and Roxanne Gould are in communication with the author and will continue to work with Assemblyman Holden to ensure that as the bill proceeds, it is of benefit to 6beds members while also ensuring that residents are cared for safely. The bill has been scheduled for hearing in the Senate Appropriations Committee on August 1st when the Legislature reconvenes.

LEGISLATIVE UPDATES



• Senate Bill 1093 by Senator Hurtado requires a transfer of a criminal record clearance to be submitted on a form provided by the Department of Social Services, or via a web portal. SB 1093 would permit the licensee to verify the individual's identity and removes the requirement for an individual to submit a copy of their driver's license (or other valid government identification) along with a request for transfer of a criminal record clearance. Senator Hurtado has been a champion of 6Beds.inc and we will continue to work closely with her on this measure. The bill has been scheduled to be heard in the Assembly Appropriations Committee on August 3rd.

Additional Delayed Bill We Support:

AB 499 (Blanca Rubio)—referral source for RCFEs: duties

• This bill to regulate referral agencies, nearly enacted last year, was put over to this year at the request of Attorney General Bonta's office, which seems to be interested in strengthening regulation. The bill is sponsored by A Place for Mom, and we worked over two years with committee staff to improve the bill—the latest amendment requires a referral agency to cease contacting or making referrals to a person within 10 days of a request to cease such activity. We agreed to support the bill with that amendment. The bill is still pending on the Senate floor and we are monitoring it for any amendments and a possible hearing date.

LEGISLATIVE UPDATES



Bills We Sponsored and Will Pursue Next Year

AB 2619 (Patterson) Residential care facilities for the elderly capacity

- This bill was introduced by Assemblyman Patterson at 6beds.Inc's request and cosponsored by the California Commission on Aging. The bill amends the CA RCFE Act to allow RCFE's, currently serving 6 or fewer individuals to instead serve more than 6 individuals if the residence is in a residential zone and has sufficient square footage to accommodate the additional residents. Assemblyman Patterson has had personal family experience with 6beds types of facilities and is a huge believer in the value that they bring to our communities. Unfortunately, the bill ran into concerns raised by the Assembly Human Services Committee consultant and was held in committee. The 6beds board intends to pursue this bill again next year. Other issues 6beds is working on.
- 6beds leadership has alerted your lobbyists to the insurance crisis for RCFEs and we arranged a call between the California Department of Insurance and the 6beds Board of Directors highlighting that crisis. We are in further communication with the Department of Insurance to identify solutions to this crisis and avoid more home closures.
- We are also working with a coalition to respond to the CDC extending the time required between hires and employees receiving the COVID dose (up to 8 weeks) in order to reduce the risk of myocarditis. We believe that the new guidance will make it much more difficult to bring employees on board in a timely manner. We are proposing that allowing for individuals to be hired and work after their first COVID dose, with masking and testing and screening in place until the second dose, is the most practical solution and would avoid possible staffing shortfalls.

LEGISLATIVE UPDATES



AB 2546 (Nazarian) Resident Designated Support Persons Act

• Would give residents of nursing homes and RCFEs the right to designate a minimum of two relatives or other persons as support persons and require the facilities to grant access, not subject to visiting hour restrictions, to at least one of them at a time for in person visits during declared emergencies, subject to required health protocols. Would require the facilities to provide languageappropriate written infection control protocols and to supply PPE free of charge to meet the same PPE requirements as for their staff. The author amended AB 2546 into an entirely different bill on motor vehicle sideshows and it died in the Senate Transportation Committee.

Community Care Expansion

The 2021-22 state budget appropriated \$570 million for the Community Care Expansion program. The program is providing grants for acquisition, construction and rehabilitation of community care facilities, including RCFEs and ARFs, with a focus on those facilities that are serving or could serve SSI recipients including those who are experiencing or at risk of homelessness. A request for applications was issued on January 6, and applications for grants are being reviewed. Information on this program is available at infrastructure.buildingcalhhs.com.

This funding is a result of concern we and others expressed about the number of RCFEs that have closed in recent years, the difficulty of serving those with only SSI grants, and the promising role these facilities can play in assisting seniors and mentally ill individuals at risk of homelessness. If this program is deemed a success, there may well be additional funding.

PINs Update

Provider Information Notices (PINs) Updates for Adult and Senior Care (ASC) Program

NOTE: Prior to November 2016, CCLD information currently being communicated in PIN form was communicated in the form of Provider Letters and CCLD Information Releases. To receive email notifications when a PIN has been released please email ccldpolicynotification@dss.ca.gov

PPIN 22-20-ASC - Coronavirus Disease 19 (COVID-19) Vaccine Additional and Booster Doses

- CDC studies find that vaccine effectiveness decreases over time, those who received their primary dose 6 months ago as well the booster shot 4 months ago may reflect waning immunity highlighting a need to receive boosters, particularly for the elderly and immunocompromised.
- Individuals aged 50 years and older and people aged 12 years and older who are immunocompromised should receive a second booster dose using an mRNA COVID-19 vaccine.

PIN 22-21-ASC - Governor's Executive Order N-11-22 Regarding Coronavirus Disease 2019 (COVID-19) And The Expiration of COVID-19 Waivers

- In order to continue helping California respond to, recover from, and mitigate the impacts of COVID-19, on June 17, 2022, Governor Newsom issued Executive Order N-11-22, which extends the CDSS' waiver authority.
- This PIN informs that COVID-19 waivers are permitted to continue operating pursuant to such waivers through the expiration date set forth by CDSS or by the Governor's Proclamation of the State of Emergency.

PIN 22-24-ASC - Collaborating With Home Health Agencies And Hospice Agencies To Provide Care To Residents

- This PIN provides guidelines for licensees in collaborating with home health agencies (HHAs) and hospice agencies to provide care to residents in Residential Care Facilities for the Elderly (RCFEs).
- An RCFE and an HHA must have a written agreement, signed by both parties and kept in the resident's file, that addresses the responsibilities of the licensee and those of the HHA in caring for a resident's medical condition(s).

Source : cdss.ca.gov

PINs Update

PIN 22-25-ASC - Information Call Regarding Coronavirus Disease 2019 (COVID-19): Adult Day Program Guidance, Infection Preventionist, Ventilation, and Emergency Preparedness

- The aim of this call is to review Adult Day Program (ADP) Guidance, Infection Preventionist resources, Ventilation, and Emergency Preparedness. Staff enjoined to join this call.
- This call will focus on: (1) COVID-19 reinfections and BA.5 surge updates;
 (2) guidance for Adult Day Programs; (3) the Governor's Executive Order; (4) Infection Preventionist resources; (5) ventilation; (6) preparation for extreme heat, public safety power shutoffs, and wildfire emergencies; and (7) answering your questions.

PIN 22-26-ASC - Informational Call Regarding Infection Control Information: Monkeypox and COVID-19

- PIN 22-26-ASC announces an upcoming informational call with Adult and Senior Care (ASC) licensees and their staff on August 17, 2022 to review infection control information: Monkeypox and COVID-19.
- This call will focus on: (1) Monkeypox State of Emergency; (2) Monkeypox What You Need to Know; (3) Monkeypox and Your Infection Control Plan; (4) COVID-19 Updates; and (5) Answering Your Questions.

Source : cdss.ca.gov





6BedsAdvocating for Safe & Affordable Quality Residential Care



8TH ANNUAL CONFERENCE

August 26, 2022 (Friday) – LIVE EVENT at Brea Community Center 695 E Madison St., Brea California 92821









6BEDS 8TH ANNIVERSARY GALA AND AWARDS NIGHT

August 27, 2022 @ 5:30 PM - 12 AM Marriott Hotel 4700 Airport Plaza Drive, Long Beach, CA 90815

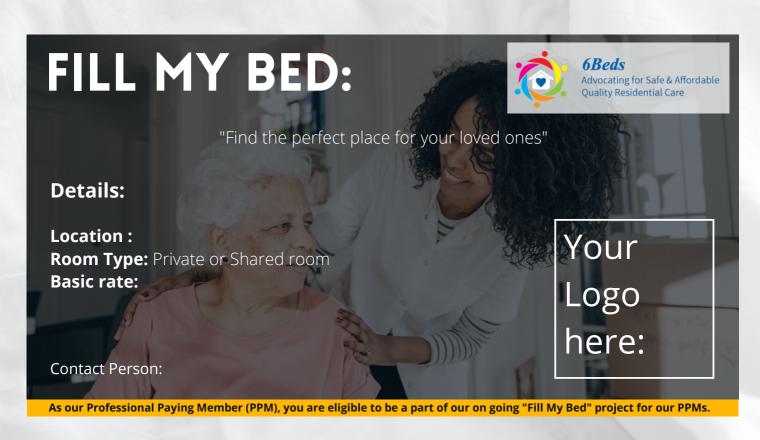


FILL MY BED

As a treat to our Professional Paying Members (PPM), we have launched our Fill My Bed project.

This project is open to all our PPMs who are needing to fill their beds. Below is our sample banner that we post on our social media (Facebook Page and Twitter Page) to promote your care facilities to help you fill your beds.

Please note that this is FREE for 6Beds PPM. One of the many PPM member exclusive benefits.





www.6beds.org



https://facebook.com/6Beds



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0

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Service and/or product: Life Hospice, Inc. provides services to terminally ill patients with a wide range of diagnoses.

For more information:

Arpine Melikyan arpi@lifehospiceinc.com, LifeHospice@yahoo.com 5101 E La Palma Ave #100-P Anaheim Hills, CA 92807 Phone: (714) 464-2018 (714) 333-4447 (fax)

Achieve Health Management LLC



Service and/or product: Remote Physiological Monitoring / Case Management

For more information:

Harvey Bogarat, VP PAC Services hbogarat@achievehealthmanagement.com 2211 Encinitas Boulevard. Suite 200, Encinitas, California 92024

Phone: (203) 470-1073

Link to: Achieve Health Management LLC

Alzheimer's Orange County

Service and/or product: Provides support to Orange County families and individuals through brain health and dementia education, care consultations, community resource connections, Adult Day Health Services, residential, memory care services

For more information:

Jim McAleer, President/CEO jim.mcaleer@alzoc.org 2515 McCabe Way, Suite 200, Irvine, California 92614

Phone: (949) 757-3715

Link to: Alzheimer's Orange County

ARFDD



Service and/or product: Development, Program Design and Licensing Assistance for ARF and RCFE serving individuals with Developmental Disabilities

For more information:

Vincent Amayun, President vincent@arfdd.com 4022 Sunrise Blvd, Suite 120-388, Rancho Cordova CA

Phone: (855) 692-7333

Link to: ARFDD

Clear Choice Senior Services



Service and/or product: Providing education, guidance, and price negotiation. We are a local company with local advisors who know the facilities available within driving distance of our location. We will walk you through the process, from that first phone call to placement with the ideal senior living arrangement.

For more information:

Clear Choice Senior Services
Linda Armas
linda4seniors@yahoo.com
Link to: Clear Choice Senior Services

Link to . <u>Glock Gridio Golffor Golffidos</u>

Gould, Hahn, & Reinhardt



Service and/or product: Legal services for RCF operators with DSS compliance and Employment

For more information:

Robert Hahn, Managing Partner law@gouldhahn.com 2550 Ninth Street #101, Berkeley, California 94710 United States

Phone: (510) 697-2229 Link to: <u>Gould & Hahn</u>

Libertana



Service and/or product: Assisted Living Waiver Care Coordination Agency

For more information:

Jonathan Istrin, Executive Director jistrin@libertana.com 5805 Sepulveda Blvd. Suite 605, Sherman Oaks, California 91411

Phone: (818) 902-4112

Link to: Libertana

MAE VILLANUEVA MEDIATION

Mae Villanueva Mediation

Service and/or product: Mediation and Conciliation

For more information:

Mae Villanueva, Mediator jmae@maevillanueva.com 6701 Koll Center Parkway, Suite 250 Pleasanton, CA 94566

Phone: (925) 336-5272

Link to: Mae Villanueva Mediation

Living Personal and Assisted Care Insurance Center, LLC



Service and/or product: Insurance Protection

For more information:

Brian Barrick, CEO brian@pcalic.com

195 Stock Street, Suite 118, Hanover, Pennsylvania 17331

Phone: (800) 673-2558

Link to: Personal Care and Assisted Living Insurance Center,

LLC





Service and/or product: Solar

For more information:

Alex Alino, President aalino@s3csolar.com 20803 Valley Blvd. Walnut, California 91789

Phone: (714) 600-4915

Salus Home Care



Service and/or product: Homecare, Home Health, Hospice, & Palliative Care

For more information:

Boad Swanson, President bswanson@salushomecare.com 630 Roosevelt, Irvine, California 92620

Phone: (949) 338-0800 Link to: Salus Homecare





















Senior Community Learning



Service and/or product: Administrator CEUs/Staff Training

For more information:

Mickey Gray, CEO mgray@seniorcommunitylearning.com 6965 Ammonite Place Carlsbad, California 92009

Phone: (760) 580-2208

Link to: Senior Community Learning



Sherman & Roylance

Service and/or product: Your source for Senior Housing Investments. Conducts exclusive private sales, find and qualify prospective buyers, and prepare and distribute confidential offering memorandums.

For more information:

Jeff Hauser, Director of Operations jhauser@SRSeniorLiving.com

Phone: (949) 836 - 7282 Link to: Sherman & Roylance



Super Nurse Call

Service and/or product: Resident call and security systems and devices

For more information:

Morgan Morgan, President amorgan@supernursecall.com 212 Mercury Circle Pomona, California 91768 Phone:

(888) 568-0008

Link to: https://www.supernursecall.com//























Summa Insurance Service

Service and/or product: Insurance

For more information:

Marge Aguilar, Office Manager maguilar@summainsures.com 335 N Puente St Ste A, Brea California 92821 United States Phone:

(714) 774-3778 (714) 774-3768

Link to: Summa Insurance Service

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6Beds VENDOR EXCLUSIVE BENEFITS



TIER 1 \$3,988/Year **TIER 2** \$1,488/Year

50%

DISCOUNT

Table at all 6Beds statewide events:

- Advocacy Day
 2nd Week in April
- Annual Conference4th Friday in August
- 3. Annual Gala & Awards Night4th Friday or Saturday in Aug2 seats + Company Logo in Red Carpet Banner
- 4. 1-3 Training Seminars/Year

Vendor contact information on 6Beds.org website Vendor Connect Directory



FREE



Link to vendor website





3-5 minutes live vendor presentation at all 6Beds statewide events





Batch periodic blogging of vendor advertisement, products, services and promotions to over 15K blog followers. Vendor to provide materials for blogging.

Monthly (12x/Year)

Quarterly (4x/Year)

Vendor Feature for The Voice Quarterly Newsletter





Special Vendor Mention for CAREtoTALK
Webinar Series monthly (1 powerpoint slide
with vendor services provided and contact information)





Featured Vendor for CAREtoTALK Webinar Series (10 minute presetation of services offered)





Featured Vendor on 6Beds Facebook Group with over 15,705 likes/followers





http:// www.6beds.org



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"ONE PERSON CARING ABOUT ANOTHER REPRESENTS LIFE'S GREATEST VALUE"

- JIM ROHN