



S3C Energy

Benefits of going solar

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Agenda

- Who is S3C Energy Construction Inc?
- Problem: Utility Rates charges you based on time-of-use and increasing annually.
- How does the utility charges you compared to Solar Rates? Time-Of-Use Comparison vs. Solar Rates (Solution)

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Who are we?

- S3C Energy Construction Inc. is a license solar company doing business in California for over 8 years.
- Coverage Northern and Southern California
- Residential and Commercial Solar projects
- We offer solar lease through Palmetto and solar ownership through Go Green Financing.
- We are Tesla Certified Partner but also offer Enphase battery storage based on the project.
- We have completed over 250 solar projects in California since inception.
- Our system comes with 25 years full warranty and 10 years of roof penetration warranty.

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What Problem are we trying to solve?

- Utility companies are using Time-Of-USE (TOU) rates
- Most expensive electricity rates are in 4-9pm or 5-8pm.
- Most utility companies in California increases their rates at around 8% per year (National Avg. is 5% per year)
- Inconsistent Monthly Electric Bill
- You cannot predict the electricity annual rate increase.
- Does not provide backup storage

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Let's compare the different Time-Of-Use rates compared to Solar Lease rate (solution).

Category	TOU-D-4PM-9PM Summer	TOU-D-5PM-8PM Summer	TOU-D-4PM-9PM Winter	TOU-D-5PM-8PM Winter
<i>On-Peak Window</i>	4-9 PM	5-8 PM	4-9 PM	5-8 PM
<i>On-Peak Rate (\$/kWh)</i>	\$0.55-\$0.58	\$0.50-\$0.54	\$0.50-\$0.52	\$0.45-\$0.49
<i>Off-Peak Rate (\$/kWh)</i>	\$0.25-\$0.36	\$0.26-\$0.34	\$0.24	\$0.24
<i>Mid-Peak (\$/kWh)</i>	\$0.37-\$0.47	\$0.34-\$0.42	N/A	N/A
<i>Blended Avg (\$/kWh)</i>	\$0.36-\$0.42	\$0.34-\$0.39	\$0.28-\$0.34	\$0.27-\$0.32
<i>Avg. Annual Rate Increase</i>	8%	8%	8%	8%
Solution	Solar+Battery Storage	Solar+Battery Storage	Solar+Battery Storage	Solar+Battery Storage
<i>Avg. (\$/kWh)</i>	\$0.19	\$0.19	\$0.19	\$0.19
<i>Annual Rate Increase</i>	3.50%	3.50%	3.50%	3.50%
<i>Avg. Savings</i>	around 50%	around 50%	around 50%	around 50%
<i>Out-Of-Pocket</i>	\$0	\$0	\$0	\$0
<i>25 Years Estimated Savings</i>	around \$85k to \$100k+	around \$85k to \$100k+	around \$85k to \$100k+	around \$85k to \$100k+

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Next Steps

- ❖ Get a Free NO OBLIGATION solar analysis
- ❖ Email me your utility bill at aalino@s3csolar.com or call me at 714-600-4915:
 - SCE – one-month bill
 - Riverside Public Utility – 12 months bill or we can call RPU to get your 12 months usages
 - SDG&E – one-month bill
 - LADWP – Latest utility bill (only one)
 - PG&E - 12 months bill or we can call PG&E to get your 12 months usages

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